

# 第三届中国(青岛) 国际进口产业博览会

The 3<sup>rd</sup> China (Qingdao) International Import Industry Expo 2022

食品/ 饮料 FOODS/DRINKS 葡萄酒/ 烈酒 WINE/SPIRITS 家居 日用品 HOUSEHOLD ITEMS 时尚 消费品

消费品 FASHION CONSUMER GOODS

美妆 服务贸易 日化 配套 COSMETICS SERVICE TRADE

**2022** 6月24-26日 24-26 June

中国·青岛世界博览城

China Qingdao Cosmopolitan Exposition









# 关于QIIE ABOUT QIIE

# Focus on a Vibrant Global Market 聚焦全球·共享活力市场

QIIE青岛进口博览会作为优质的进口产业贸易盛会,是目前国内北方地区进口行业综合性品牌盛会之一。所有参展商或来自国外企业或是在华机构、进口商及代理商。上届展会共有来自34个国家及地区在内的精美产品齐聚。观众33064人次,专业观众占比超过60%。

2022第三届青岛进口博览会全新升级打造时尚消费品、智慧家居、食品饮料、生活用品、美妆日化、服务贸易六大主题产品板块。各个特色主题展区及一系列商贸活动将共同打造精彩纷呈的舞台,商贸对接、论坛活动等互动交流渠道也将更好地满足国内观众在QIIE展会上对全球供应链、服务和市场拓展的需求。为进口行业品牌与国内优质买家构建高效、高质、精准的一站式专业商贸平台。QIIE也将与时俱进,成为一个更加创新、更加开放、更加包容的商贸型展会生态。邀您聚力进口产业升级,共享全球商品资源!

As a high-quality import industry trade event, QIIE Qingdao Import Expo is currently one of the comprehensive exhibition the import industry in the northern China atpresent. Exhibitors are from foreign companies or institutions in China, or importers and agents. Exquisite products from 34 countries and regions gathered in the last exhibition and the number of the visitors reached 33064, moreover the professional visitors accounted for more than 60%.

The 3rd Qingdao Import Expo in 2022 will be upgraded to six sections with feature theme of fashion consumer goods, smart home, food and beverage, daily necessities, beauty cosmetics, and trade in services. Various featured theme exhibition areas and a series of business activities will jointly create a splendid stage. Interactive communication channels such as business docking and forum activities will also better meet the needs of domestic consumers' for global supply chain, service and market expansion at the QIIE exhibition. To build an efficient, high-quality and accurate one-stop professional business platform for imported industry brands and domestic high-quality buyers, QIIE will keep pace with advance with the times and strive to build a more innovative, more open, and more inclusive business-oriented exhibition ecology. Let's meet in QIIE 2022 to work together for upgrading the import industry and share global commodity resources!







# **Internationalization** 与全球供应商同台

## The Exhibits Come From 34 Countries and Regions

上届共有来自34个国家及地区的产品参展排名不分先后



印度尼西亚 















































Finding new partners



线下最大限度的 曝光发布最新产品

Enhancing the offline exposure



获取新的 潜在客户

Getting potential customers



Collecting industry information



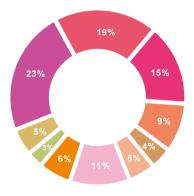
提高品牌及产品 的市场认知度

Improving brand awareness



拓展国内市场业务 获取新渠道

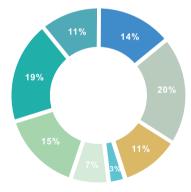
Expanding business channels



专业观众行业分析 Visitors' Sector

- ■进口商
- ■经销商
- ■零售商 ■制造商
- ■商场/超市
- Importers
- Distributors
- Retailers
- Manufacturer
- Shopping malls / supermarkets

- ■餐饮业
- ■电商
- ■顾问及管理服务
- ■贸易服务机构
- ■其他
- Catering
- Network business
- Consultancy and management services
- Trade service agency
- Other



参展商行业分析 Exhibitors' Sector

- ■生活日用品
- 休闲食品及饮料
- ■美妆日化
- ■时尚消费品
- ■葡萄酒及烈酒
- ■官方机构
- ■服务贸易
- ■其他

- Daily necessities
- Food & beverage
- Cosmetics
- Fashion consumer goods
- Wine & Spirits
- Official institutions
- service trade
- Other

#### **Product Categories**

# 展品范围



家居日用品 Household Items



美妆日化 Cosmetics



母婴用品 Maternal and infant Supplies



数码家电 Digital and Home Appliances



工艺品礼品 Arts and Crafts



休闲食品 Snack Food



红酒及烈酒 Wine & Spirits



咖啡及相关饮品 Coffee & Coffee Drinks



高端饮品 High-end Beverage



服务贸易机构 Service Trade



乳制品 Dairy Product



烘焙食品 Bakery Product



食品半成品及配料 Semi-Finished Products and ingredients

创意玩具 Toys

珠宝首饰/时尚饰品 Jewelry

服饰及箱包 Clothing and

#### **Media and Publicity**

# 媒体宣传 🗗 🔀 🖎 🖼 💣 🕨











贯彻"多频次、高质量、广覆盖"整体传播的投放策略,在 宣传中合理运用线上线下资源,将传统媒体与互联网新 媒体进行有效整合,全面渗透特定人群。

To carry out the overall adversing strategy with more frequency, high quality and wide coverage, reasonably use online and offline resourses, combining the traditional media and new media so as to reach the targeted persons.



大众媒体 Mass Media

行业媒体 Industry Media

新媒体 New Media

网络媒体 Online Media

#### Multidimensional promotion to increase the exposure

# 多维度推广渠道,增加曝光机会

#### 线上 online

- 核心媒体软文分布、视频传播、新闻广告,增加展会受众覆盖率
- 社交媒体矩阵,借助新媒体渠道加大展会推广力度
- 定期电子快讯,增加产品推介频率

#### 线下 offline

- 专业市场走访,精准展品推介,主推提升品牌及产品认知度
- 多形式商务配对,高效接洽采购商,提高合作转化率
- 现场采访直播,帮助展商实现品牌传播及曝光最大化
- 官方宣传物料及广告投放,多种曝光途径,助力增加现场展位人气

# **Professional Audience Organization** 专业观众组织

精准数据电话邀约 商协会组织会员 同类展会现场官发 广告投放宣传

山东省内及重点城市精准采购商拜访邀约



business associations organize their members, phone invitation, having publicity on site through similar exhibitions, going on business trips within Shandong Province and surrounding cities to invite precise and professional purchasers, advertisement promotion

- Using core media advertorials, video transmission, news advertising to increase the audience coverage
- Using social media and new media channels to enhance the exhibition promotion
- Launching regular electronic newsletter to increase the frequency of product presentation
- Visiting the professional market with precise exhibits presentation so as to enhance the brand awareness
- Conducting business matchmaking with different forms to improve the conversion rate of cooperation
- Live interview to enhance the brand exposure
- To conduct the official publicity with multiple advertising channels so as to make the booth become more popular

# A 基础价格 BASE PRICE

## ■光地展位

- 供参展商或展团自行设计搭建大型展位
- 36平方米起订
- 特装管理费25元/平方米

# 680元/m<sup>2</sup>



# **Space Only**

USD 180/ 1sqm (Minimum 36sqm)

Bare floor space is ideal for large exhibitors or national groups who want to build their own stands.

#### ■标准展位

- 展板、公司名称楣板
- 咨询桌1张、椅子2把
- 电源插座、长臂射灯2盏、地毯

# 6800元/9m<sup>2</sup>



#### Standard Booth

USD 1580/9sam

walls, lintel with company name, 1 Counter/2 Chairs, Power socket, Carpet.

# ■精品展位

- 精品展位搭建
- 咨询桌1张、洽谈桌1套
- 高展示柜1个
- 电源插座、长臂射灯2盏、地毯

# 7800元/9m<sup>2</sup>



USD 1680/9sqm

Services for building boutique booth
One consultation desk,One negotiating table
One high display cabinet
Power outlet,Two long-beam spotlights,carpet

更多广告营销方案请联系组委会索取广告销售手册。

#### B 综合套餐 COMPREHENSIVE PACKAGE

- 多种套餐为您提供量身定制的品牌形象推广方案, 完整覆盖展会筹办及举办阶段
- 全方位宣传您的品牌,享受更超值的参展体验
- 以最小投入赢得最大回报
- Different packages with customized schemes
- To promote the brands in all-round way and enjoy the more valuable exhibition experience
- Gain the best returns with minimal investment

# 套餐方案一

9平米标准展位1个 户外显要位置广告牌1个(4\*6m) 1P会刊整版彩色广告 1P参观指南整版彩色广告 1次官方微信推荐 5000份参观券直达专业观众

Original Price 原价:RMB 19,800

套餐价 Package Price

RMB 12,000

1 stand of 9 square meters
1 outdoor advertising board (4\*6m)
1p full page color advertisement
1p tour guide full page color ad
1 official wechat recommendation
5000 tickets to professional visitors

# 套餐方案二

36平米光地展位(含基础搭建) 1P会刊整版彩色广告 户外显要位置广告牌1个(4\*6m) 1P参观指南整版彩色广告 2次官方微信推荐 10000份参观券直达专业观众

Original Price 原价:RMB 47,800

套餐价 Package Price

RMB 30,000

36m² bare space
1p full page color advertisement
1 outdoor advertising board (4\*6m)
1p tour guide full page color ad
2 official wechat recommendations
10000 tickets to professional visitors

# Organization 组织机构

#### 主办单位:

中国国际商会山东商会

中国食品工业协会营养指导工作委员会

#### 承办单位:

山东省贸促会贸易投资服务中心 青岛骏晟国际会展有限公司

#### **HOSTS:**

China Chamber of International Commerce Shandong Chamber Advisory Committee on Nutrition Guidance of China National Food Industry Association

#### **ORGANIZERS:**

Trade And Investment Service Center of CCPIT Shandong Qingdao Junsheng International Exhibition Co., Ltd.

青岛将以更加主动、开放、包容、活力的姿态拥抱世界,与各参展国共享新时代,新机遇。
Qingdao will embrace the world with a more active, open, inclusive and dynamic attitude
and share the opportunities with all participants.



#### 青岛骏晟国际会展有限公司

QINGDAO JUNSHENG INTERNATIONAL EXHIBITIONS CO.,LTD.

地址: 青岛市崂山区秦岭路19号协信中心3号楼18层

Add: Room 1807, No.19 Qinling Road Laoshan District, Qingdao, China

电话/Tel: +86 532-55716000 网站/Web: www.qiiechina.com

邮箱/E-mail: js@junshenghuizhan.com



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